

INVESTING IN EUROPE'S SUNSHINE: Encouraging finance and reducing risk

26 October 2016 - Thon Hotel EU, Brussels

10:00 Opening remarks

James Watson, Chief Executive Officer, SolarPower Europe

10:05 What is the PV Financing project about and why is it relevant to the EU policy debate?

Alexandre Roesch, Policy Director, SolarPower Europe

10:15 Presentation of the state of play across the EU for solar:

- **The regulatory framework for solar, self-generation and self-consumption across the EU: why we need an EU-wide definition for prosumers**

Josh Roberts, Climate and energy lawyer, ClientEarth

- **The large-scale solar business models that can work all across the EU and how to implement them**

Sonia Dunlop, Policy Adviser, SolarPower Europe

10:50 How to mitigate risk and bring investor confidence across the EU:

- **Solar Bankability – an assessment of technical risks in PV investments**

Ioannis-Thomas Theologitis, SolarPower Europe (replacing Matthias Graf van Armansperg, Adviser, Accelios Solar)

11:05 Coffee Break

11:25 Reducing capital costs

- **Reducing the cost of financing renewables in Europe**

Matthias Buck, Head of EU energy policy, Agora Energiewende

11:40 Panel discussion and Q&A: how can we make Europe a safe place to invest in solar?

Julien Dijol, Policy Coordinator, Housing Europe

Luc Grare, Senior Vice-President Sales and Marketing, REC Solar

Joao Garrido, Energy Expert and Business Advisor, Independent Renewable Energy Consultancy

Benedikt Ortman, Managing Director, BayWa r.e. Solar Projects

Marc Dedry, Director of retail and broker partnerships, AlphaCredit - BNP Paribas

13:00 Summary from the 'rapporteur' and conclusions to be fed into the EU Advisory Paper

Sonia Dunlop, Policy Adviser, SolarPower Europe

13:10 Closing remarks

James Watson, CEO, SolarPower Europe

13:15 Networking lunch (Thon EU Restaurant: The Twelve Restaurant, Ground Floor)

14:30 End of the workshop



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List of Participants

First Name	Family Name	Organisation name
Matthias	Graf van Armansperg	Accelios Solar
Mehul	Bhimjiyani	Ager Capital Partners
Matthias	Buck	Agora Energiewende
Marc	Dedry	AlphaCredit - BNP Paribas
Benoit	Heenen	AlphaCredit - BNP Paribas
Benedikt	Ortmann	BayWa r.e. Solar Projects
Adel	El Gammal	Becquerel Institute
Luz	Aguilar	BSW
Josh	Roberts	ClientEarth
Tzveta	Iordanova	DSM Innovation Center
Marcus	Franken	E.On
Simone Diodato	Antonelli	Enel Green Power
Marco	Uccelli	European Commission
Arne	Koeppel	FTI Consulting
Faruk	Telemcioğlu	Gunder
Sedat	Yildirim	Gunder
Julien	Dijol	Housing Europe
Joao	Garrido	Independent Renewable Energy Consultancy
Diane	Lescot	Observ'ER
Luc	Grare	REC Solar
Francois	Sonnet	SolarCoin
Sonia	Dunlop	SolarPowerEurope
Myrto	Papoutsis	SolarPowerEurope
Alexandre	Roesch	SolarPowerEurope
Ioannis-Thomas	Theologitis	SolarPowerEurope
James	Watson	SolarPowerEurope
Guillaume	Declève	Sun7
José Luis	Aguirre	SunEdison
Jussi	Valta	Tampere University of Technology

