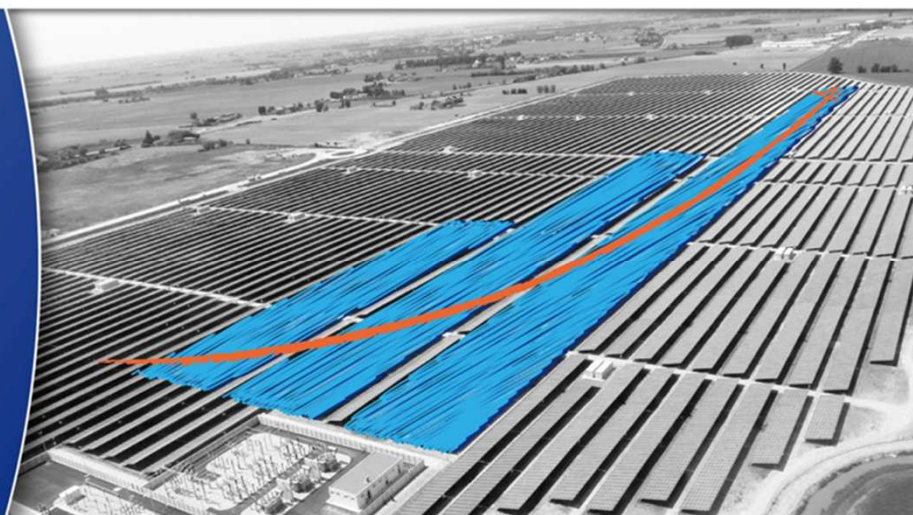


Lunedì 20 febbraio 2017
15:00-16:30

PVFINANCING 

WEBINAR
**Modelli contrattuali per impianti
fotovoltaici: leasing operativo e
Sistemi Efficienti di Utenza (SEU)**

Relatore: *Avv. Emilio Sani, Studio Legale Macchi di
Cellere Gamgemi*
Moderatore: *Riccardo Battisti, Ambiente Italia*



This project has received funding from the European Union's Horizon 2020 research and innovation programme under Grant Agreement No 646554

AMBIENTEITALIA

www.pv-financing.eu

STRUMENTI E DOCUMENTI

WWW.PV-FINANCING.EU

AUSTRIA

FRANCIA

GERMANIA

ITALIA

REGNO UNITO

SPAGNA

TURCHIA

LIVELLO EUROPEO

SCHEDE SU SCHEMI FINANZIARI NEI DIVERSI SEGMENTI APPLICATIVI

Residential Single

2

Leasing

This financing scheme involves two parties – the lessor (investor) and the lessee (user) – who sign a long-term leasing contract. The lessor (usually an electricity supply company) purchases, installs and operates the PV system and the user (household/organization) consumes the generated electricity for a fee. The investor retains ownership of the system throughout the duration of the contract.

Key Players	Lessor (investor, usually an electricity supply company), lessee (user, private person/organization)
Financial Terms / Conditions	<ul style="list-style-type: none">• Lease contract duration: varies between 7, 13 and 25 years, depending on the plant size, applicability of a subsidized FiT; sometimes a minimal contract duration applies (e.g. 5 years). If the contract is terminated by the lessee before the end of the contract, additional costs arise for the lessee.• Leasing rate: in most cases, the lessee pays a fixed monthly fee (e.g. 40 EUR/month for PV electricity produced by a 3 kWp plant); yet, fees per consumed kWh are also possible (e.g. 12-15 EUR cents/kWh)• The leasing rate is usually fixed for the entire term of the lease, i.e. if power supply prices rise, the lessee has an advantage• At the end of the lease, the PV plant either becomes property of the lessee



PVFINANCING 

BUONE PRATICHE

Business case description / economic parameters

The concept is simple. Abundance raises the money a renewable project needs from individual investors and, once a target is reached, the project begins, or continues. The platform works with wind, solar, anaerobic-digestion and hydro projects at various stages of their development. Investors, in return, share the financial benefits of the projects and can lock into inflation-beating returns, while knowing that their cash has been used to fund schemes they support.



Italia

PVFINANCING 

IMPIANTI FOTOVOLTAICI: LINEE GUIDA PER L'IMPLEMENTAZIONE

PROGETTO PV FINANCING
Deliverable 4.1

Riccardo Battisti - Ambiente Italia
Revisione a cura di ing. Erica Bianconi

AMBIENTEITALIA
MINISTERO DELL'AMBIENTE, TERRITORIO E POLITICHE REGIONALI

Settembre 2016

PVFINANCING 

**LINEE GUIDA
NAZIONALI**

Is a PV system a worthwhile investment for me?

The following calculation tool will answer this question by comparing the cost per kilowatt hour (kWh) PV electricity with your reference price. The tool offers two main options which may be selected by you. In case the PV electricity will be self-consumed by you as the plant operator, the PV electricity cost will be compared with your grid electricity price and the net savings are presented as main result. In case you supply the PV electricity to a nearby consumer, the contracted price will be compared with the PV electricity cost and the net-profit is presented as main result. In addition, some key economic figures for the project are shown below the main result on the right. The underlying excel tools can be downloaded on the bottom right. In order to adjust the calculations to your individual case you need to answer some key questions by adjusting the sliders below each chart. Your adjustments directly influence the PV electricity cost of the PV system which is compared with your reference price you enter in the box on the right.



How much does your PV system cost per kWp?

If you have received a quote from a PV installer simply divide your total cost by the system size in kWp.

Please make sure to include or exclude sales tax as a private individual or a company. Reference values:

With PV I save

9,6 € ct/kWh

“ACCORDO PER LA COSTRUZIONE DI IMPIANTO DEDICATO E SOMMINISTRAZIONE DI ENERGIA ELETTRICA SECONDO LO SCHEMA DEL SISTEMA EFFICIENTE DI UTENZA”

(di seguito il “Contratto”)

tra

[•], con sede legale in [•], capitale sociale Euro [.] iscritta presso il Registro delle Imprese presso la CCIAA di [•], Partita IVA [•] in persona di [•] nato a [•] il [•], domiciliato presso la sede sociale, nella sua qualità di [•]

(detto anche “Produttore”)

e

[•], con sede legale in [•], capitale sociale Euro [.] iscritta presso il Registro delle Imprese presso la CCIAA di [•], Partita IVA [•], il
sua qualità di [•]

“CONTRATTO DI LOCAZIONE OPERATIVA DI IMPIANTO FOTOVOLTAICO”

(di seguito “Contratto”)

tra

..... (P.IVA.....), capitale sociale Euro [.] con sede in.....(…), Via.....
n.....(CAP.....), iscritta presso la CCIAA di....., in persona di, nato
a....., il.....e domiciliato presso la sede sociale, nella sua qualità di.....;

(detto anche “Locatore”)

e

..... (P.IVA.....), capitale sociale Euro [.] con sede in.....(…), Via.....
n.....(CAP.....), iscritta presso la CCIAA di....., in persona di, nato
a....., il.....e domiciliato presso la sede sociale, nella sua qualità di.....

(detto anche “Cliente Finale”)

MODELLI CONTRATTUALI

Per maggiori informazioni:

Email: riccardo.battisti@ambienteitalia.it

Sito web: www.pv-financing.eu