



Self-consumed electricity can be cheaper electricity



Alexandre Roesch, Policy Director, SolarPower Europe

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Towards smart self-consumption









*adapted from Enedis l'ELECTRICITE EN RESEAU



The prosumer as a new source of flexibility for the system







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*adapted from EWE AG green2store, IRENA: Renewables and electricity storage



European Union



DESIGNING EU POLICY TO ENCOURAGE NEW SOLAR BUSINESS MODELS

EU POLICY ADVISORY PAPER

PV FINANCING project | January 2017 Deliverable 6.4 – Public – EU Policy Advisory Paper

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High impact of self-consumption rate on business models



Figure 18. Sensitivity analysis of self-consumption based on self-consumption rate



High sensitivity to grid charges and fees



Figure 19. Sensitivity analysis for self-consumption based on levies and fees on self-consumed electricity



Policy proposals



- Self-consumed electricity should not be subject to taxation
- Self-generators and prosumers need to be protected from disproportionate grid charges
 - Grid tariffs are adjusted by national regulators every 4-5 years
 - Balance between volumetric and capacity-based grid charges may evolve over time with increasing penetration of solar in the system
- Deploy local flexibility markets to multiply the revenue streams for smart self-consumption
- Ensure that storage-based services can be stacked and ensure a « free movement of kWh » from storage unit to the grid



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ENCOURAGE SELF-CONSUMPTION MODELS & REMUNERATE EXCESS SOLAR ELECTRICITY

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Policy proposals



- Member States to lift regulatory barriers to the uptake of individual and collective self-consumption and PPA business models, especially where:
 - Self-consumers are tenants and not landlords
 - RES producer, plant operator and self-consumer(s) do not coincide
 - Self-consumers need a second supply contract for residual power demand
 - Not all building occupiers want to self-consume
 - Self-consumers are located in different premises/sites
 - PPAs do not entail the physical transfer of the electricity from the producer to the consumer
- Excess electricity should be valued *at least* at market price





Questions?

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Solar & Storage has positive effects



* Sources: RWTH Aachen, own analyses (based on umweltbundesamt.de)

SolarPower

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** Assumes a CO2 price of 10€/t – approximately 2 € above the average price in 2015

*** Source: 50 Hertz: Freileitung oder Erdkabel, agora-energiewende: Netzentgelte in Deutschland